



CELLULAR METERING SOLUTIONS AND INTEGRATION WITH MV-90 AND FIBER



July 22, 2024 1:00 PM -- 2:30 PM Jon Scott

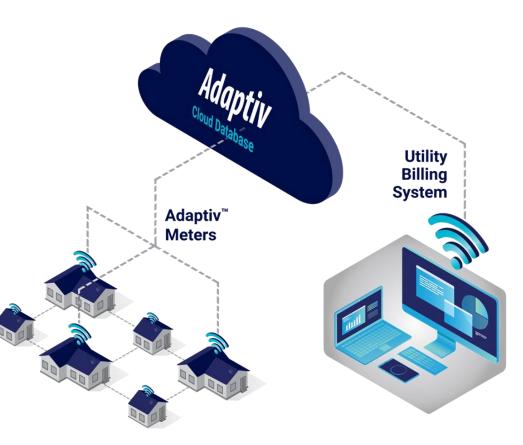


ADAPTIV ARCHITECTURE



ADAPTIV BENEFITS

- Zero Infrastructure
 - Easy to deploy
 - No costly infrastructure to install or maintain
- Billing Data Transfer
 - Standards-based integration to utility billing applications
 - Multispeak, MV-RS, CMEP
- Solution as a Service
 - Seamless Cloud Software and Support
 - No IT hardware to buy or databases to manage
 - Nighthawk provides all hosting and support
- Secure, Reliable Reads scheduled or on demand
 - Daily consumption
 - Move in/move out reads
 - Disconnects





ADPATIV DEPLOYMENT OPTIONS

Full AMI

- Typically targeted at small medium-size municipalities/cooperatives.
- Cell + Mesh
- Multi-service
 - Full two-way AMI for electric or electric + water (no water-only).
 - Gas remote reading is handled through ERT collection using our ERT Collector Hub Meters. NOT full two-way AMI for Gas.

Gap Fill

- Typically targeted at larger utilities to fill in gaps in existing AMI systems.
- Tactical/Targeted Solutions
 - Used for targeted applications like remote disconnect, remote reading, Christmas Lights, crypto-mining, etc.
 - When dealing with a utility, can naturally grow into a full AMI system.

ERT Collection

- For electric and water customers, can be used as a bridge to Full twoway AMI.
- Rarely do we reliably collect ALL electric, water and gas ERT signals.



ADAPTIV ENDPOINTS

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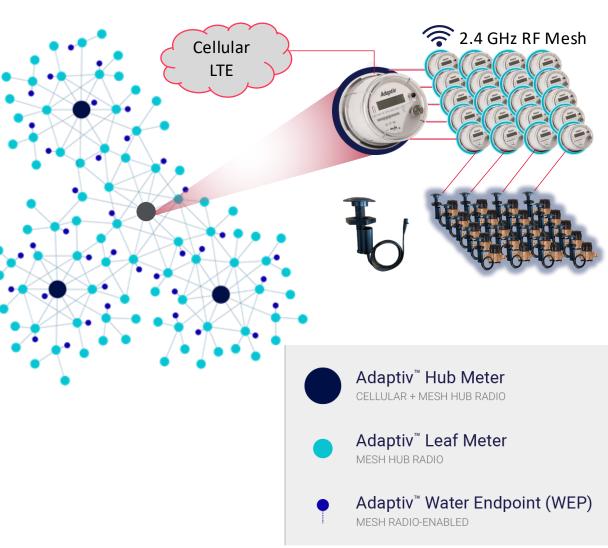
- <u>All</u> Adaptiv devices contain a 2.4GHz RF Mesh transceiver connecting all devices, including HUBS
- Cellular Hubs manage multiple LEAF devices
- Population diversity: ~10% HUB to 90% LEAF
- Electric meters available in all S Base form factors and classes

Device Type	Cellular + RF Mesh HUB	ERT Reader Cell+Mesh HUB	RF Mesh only LEAF	Disconnect option
Aclara kV2c	V			
Aclara I-210+c	V		V	V
Itron Centron II	V	V		V
Water End Point			V	



ADAPTIV[™] | ONE HUB TO MANY LEAFS

- Scalable, self-healing, self-configuring RF Mesh network
- High bandwidth LTE cellularmesh
 - One HUB per cluster of 10 -20 LEAF devices – electric and water
 - LEAF devices provide up to 4
 hops to maximize coverage
- Built-in security and redundancy
- Water interval data and leak detection with exceptional battery life
- Simple installation and maintenance



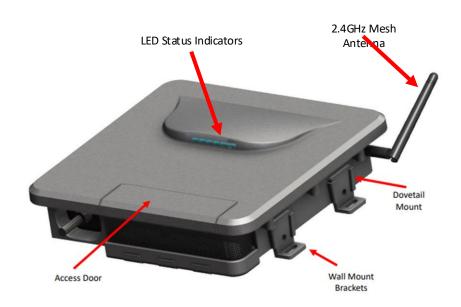


WHAT DOES THIS HAVE TO DO WITH FIBER?



FIBER HUB INTRO

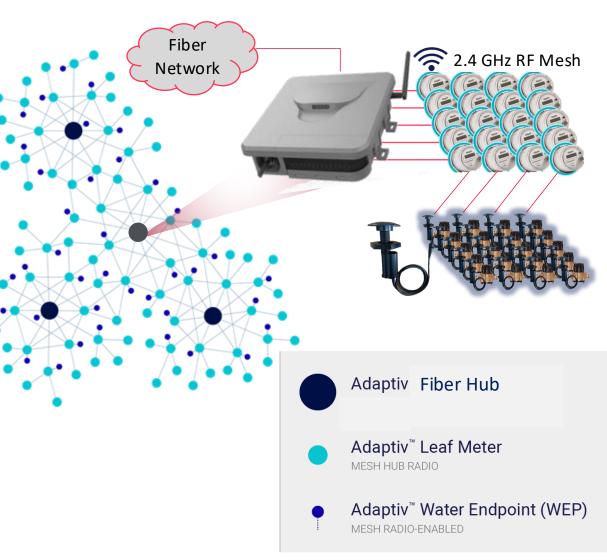
- Introducing late 4th quarter 2023
- The Nighthawk Ethernet HUB product is a self-contained mesh HUB device with a wired Ethernet uplink.
 - Fiber hub is Adaptiv compatible uses same Synapse mesh module
 - Acts as a collector for multiple devices
 - Technically an infrastructure device
- "Fiber" is used because the initial product offering has been designed to work with customer deployed PON networks
 - With further development, network uplink could be connected to any copper Ethernet interface
 - Circuitry included to support cellular based version (replaces PON) – reduces operating costs (less cellular outtakes)
- Customer assisted testing and validation ongoing





ADAPTIV[™] | ONE HUB TO MANY LEAFS

- Scalable, self-healing, self-configuring RF Mesh network
- Utilize High bandwidth Fiber backhaul
 - One HUB per cluster of greater than 20 LEAF devices – electric and water
 - LEAF devices provide up to 4 hops to maximize coverage
- Built-in security and redundancy
- Water interval data and leak detection with exceptional battery life
- Simple installation and maintenance





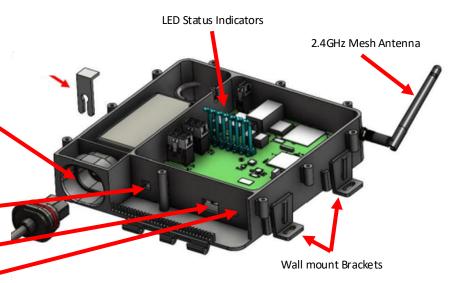
FIBER HUB USE CASES

- Ideal for utilities who have mostly fiber throughout service territory
 - Federal government incentivizing rural coop fiber to the home
 - Utilities looking for applications to use the deployed fiber
- Allows for network performance tuning
 - Mounting on a pole improves device connectivity increased RF range
 - Allow stranded devices network access
- To be confirmed in validation testing:
 - Connect > 20 devices via mesh
 - · Height is our friend
 - Standard hub averages up to 10-20 leaf devices
 - Maximum hub capacity 150 leafs



FIBER HUB FEATURES

- 120/240 VAC power input
 - Locking power cord
- Size: 7" x 6" x 2.5"
 - Wall or Pole mounting
- Operating Temp: -20C / +65C
- External I/O's:
 - 12 VDC output for downstream devices (optional)
 - RJ-45 sealed connector 100Base-TX-
 - USB-C sealed Terminal Access Port for configuration, diagnostics, and Synapse script upgrades
- LED Status Indicators for power, network uplink, and alarm status
- Microprocessor based to support multiple peripherals
 - ST Micro STM32F767ZIT6
 - Processor firmware OTA upgradable



Pole Mount Option







FIBER HUB FEATURES — CON'T

- Advanced Outage Management power fail detection
 - Configurable blink and sustained outage event thresholds, event logging and data upload
- Rechargeable Battery Backup of 10 minutes to allow for last gasp transmissions
 - Powers internal circuitry only
- Supports OTA firmware upgrades to associated mesh devices
- Robust end to end security and encryption





DIRECTCONNECT

Compatible with all data acquisition software that supports TCP/IP connections











DIRECTCONNECT SOLUTION

- Introducing Nighthawk DirectConnect TCP/IP connectivity on the Aclara kV2c mid second quarter 2023
 - Connects directly to the meter's C12.19 data structure
- Connects directly with Itron MV-90, Aclara MeterMate, Trilliant PrimeRead, or Trilliant UnitySuite data acquisition software
- Robust, secure, and efficient bidirectional message delivery mechanism
- Utilizes same proven LTE hardware as Adaptiv HUB solutions (less RF mesh module)
 - Cellular devices only not compatible with Leaf (mesh) meters
- In final testing now
 - Full data retrieval
 - Features such as last gasp, modem configuration and firmware update supported
 - Can use MeterMate to update meter firmware and configuration
 - Compatible with Nighthawk kV2c meters full meter functions supported
 - Itron Poly to follow late 2023/early 2024
 - Currently supported on Verizon or AT&T



DIRECTCONNECT SOLUTION

- Does not require any middleware
 - Stand alone solution that does not require Adaptiv HES or other Adaptiv endpoints
- No recurring fees from Nighthawk. Utilize existing utility private contract with AT&T or Verizon
 - Customer provides SIMs
 - Other carriers can be supported
 - Other carriers can be supported with purchase commitments
 - Requires testing and certification
- Warranty Term: 1 year



MODULE SPECIFICATIONS

Radio Performance

protocols	• TCP/IP
modulation	OFDM (Orthogonal Frequency Division Multiplex)
data rate	LTE Cat-1 (5 Mbps ↑, 10 Mbps ↓)
frequency band	LTE Bands 2, 4, and 12 or 13
transmit EIRP	+20 dBm (including antenna gain)
sensitivity	-103 dBm (@ 1% PER; incl. antenna gain)

DirectConnect Functionality

connectivity	AT&T or Verizon LTE cellular
security	ANSI C12.22 128-bit AES/EAX' (combined encryption/authentication)
memory	40 kB
clock synch	to LTE network
firmware	over-the-air upgradable
power outage & restoration reporting	aggregated real-time reporting

Power, Physical, & Environmental

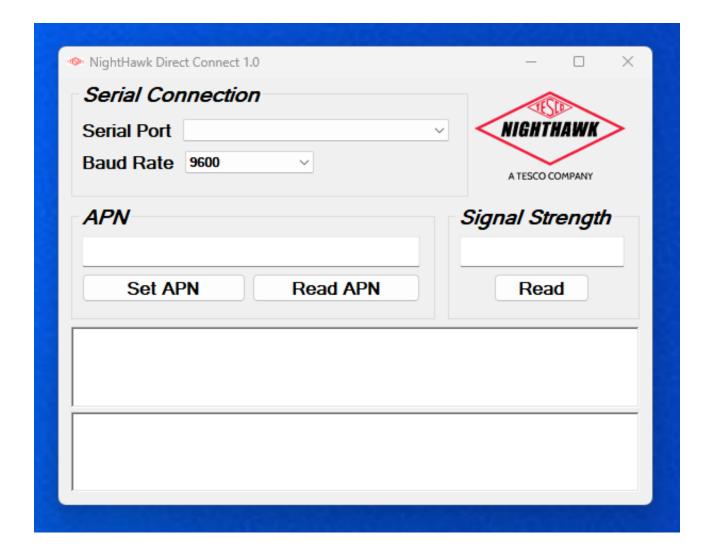
burden (including module)	• 120 V: 1.3 W • 240 V: 1.6 W • 480 V: 2.4 W	
S-Base	• 6.95"/17.65 cm (diam). x 4.38"/11.11 cm (D) • 4 lbs / 1.8 kg net	
temperature	-22° F / -30° C to +158°F / +70° C	
humidity	5 to 95% non-condensing	

Compliance

radio emissions	FCC Part 15 Class AIndustry Canada ICES-003 Class A
device IDs	FCC ID: RI7LE910NAV2IC ID: 5131A-LE910NAV2
safety	ANSI C37.90.1ANSI C62.41
metrology	 ANSI C12.1 ANSI C12.18 ANSI C12.19 ANSI C12.21



SIMPLE CONFIGURATION





QUESTIONS AND DISCUSSION

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