

TESCO METERING

# FIBER & DIRECTCONNECT SOLUTIONS

*TESCO's Meter School*  
**TESCOOL**  
*July 20-23, 2025*

*July 21, 2025*  
1:00 PM – 2:30 PM  
Jon Scott



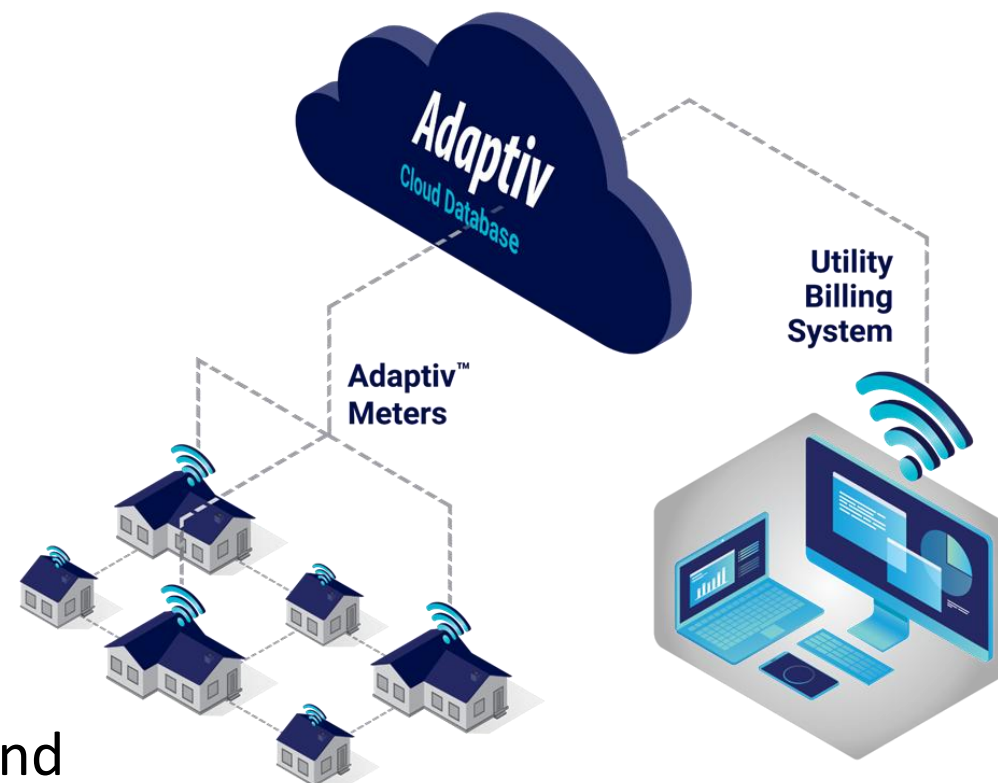
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# ADAPTIV ARCHITECTURE

- Zero Infrastructure
  - Easy to deploy
  - No costly infrastructure to install or maintain
- Billing Data Transfer
  - Standards-based integration to utility billing applications
  - Multispeak, MV-RS, CMEP
- Solution as a Service
  - Seamless Cloud Software and Support
  - No IT hardware to buy or databases to manage
  - Nighthawk provides all hosting and support
- Secure, Reliable Reads scheduled or on demand
  - Daily consumption
  - Move in/move out reads
  - Disconnects



- Full AMI
  - Typically targeted at small – medium-size municipalities/cooperatives.
  - Cell + Mesh
  - Multi-service
    - Full two-way AMI for electric or electric + water (no water-only).
    - Gas remote reading is handled through ERT collection using our ERT Collector Hub Meters. NOT full two-way AMI for Gas.
- Gap Fill
  - Typically targeted at larger utilities to fill in gaps in existing AMI systems.
- Tactical/Targeted Solutions
  - Used for targeted applications like remote disconnect, remote reading, Christmas Lights, crypto-mining, etc.
  - When dealing with a utility, can naturally grow into a full AMI system.
- ERT Collection
  - For electric and water customers, can be used as a bridge to Full two-way AMI.
  - Rarely do we reliably collect ALL electric, water and gas ERT signals.



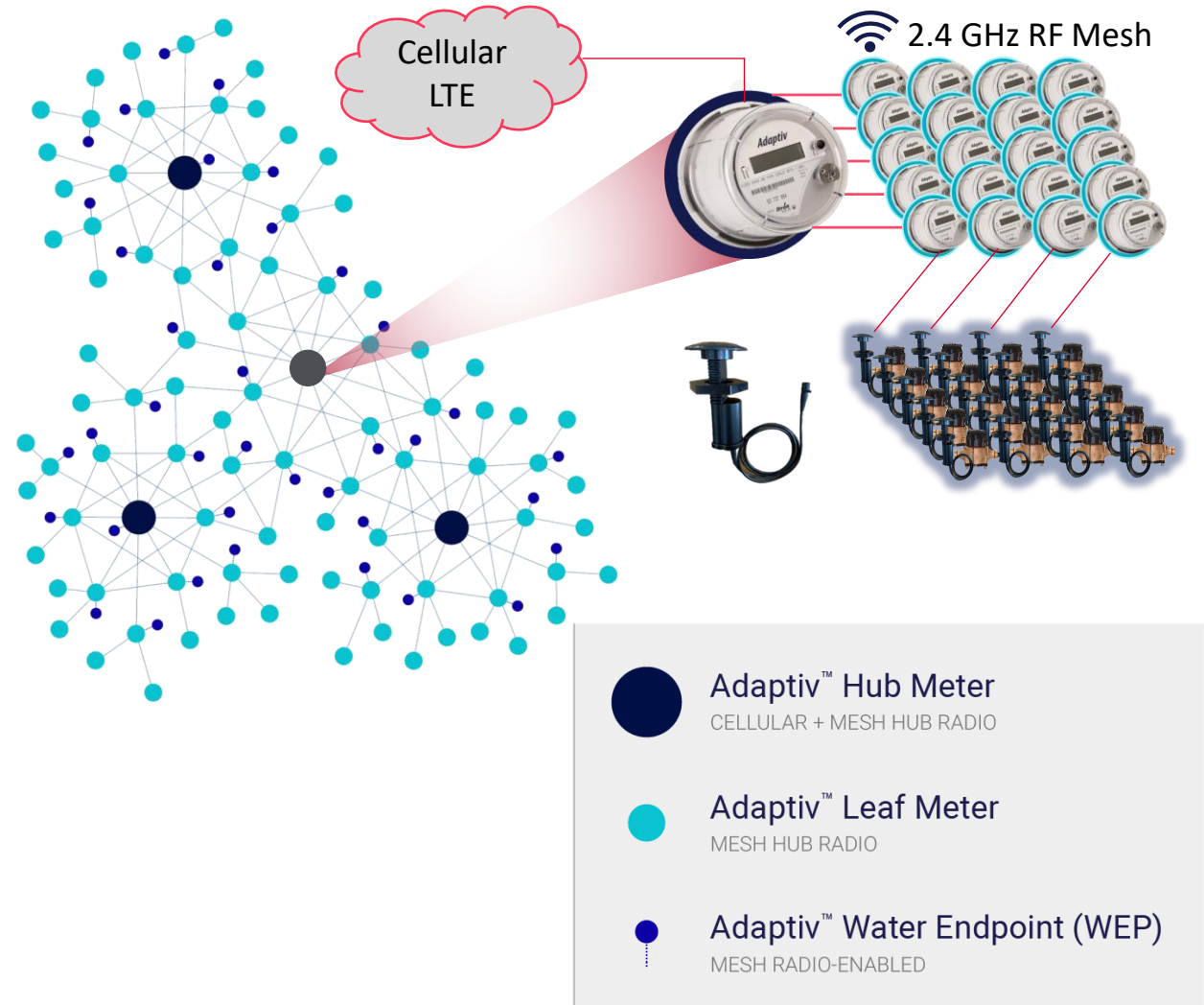


- All Adaptiv devices contain a 2.4GHz RF Mesh transceiver connecting all devices, including HUBS
- Cellular Hubs manage multiple LEAF devices
- Population diversity: ~10% HUB to 90% LEAF
- Electric meters available in all S Base form factors and classes

Device Type	Cellular + RF Mesh HUB	ERT Reader Cell+Mesh HUB	RF Mesh only LEAF	Disconnect option
Aclara kV2c	✓	---	---	---
Aclara I-210+c	✓	---	✓	✓
Itron Centron II	✓	✓	---	✓
Water End Point	---	---	✓	---

# ADAPTIV™ | ONE HUB TO MANY LEAFS

- Scalable, self-healing, self-configuring RF Mesh network
- High bandwidth LTE cellular-mesh
  - One HUB per cluster of 10 -20 LEAF devices – electric and water
  - LEAF devices provide up to 4 hops to maximize coverage
- Built-in security and redundancy
- Water interval data and leak detection with exceptional battery life
- Simple installation and maintenance





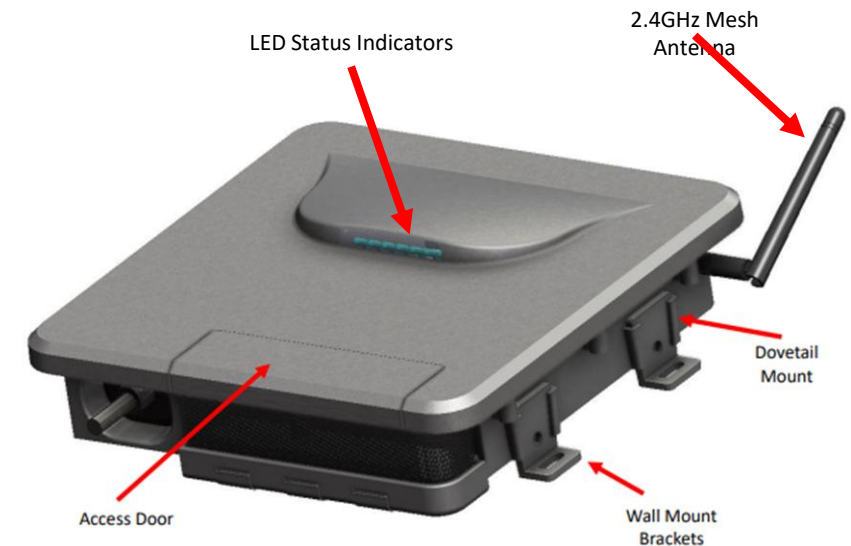
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# WHAT DOES THIS HAVE TO DO WITH FIBER?





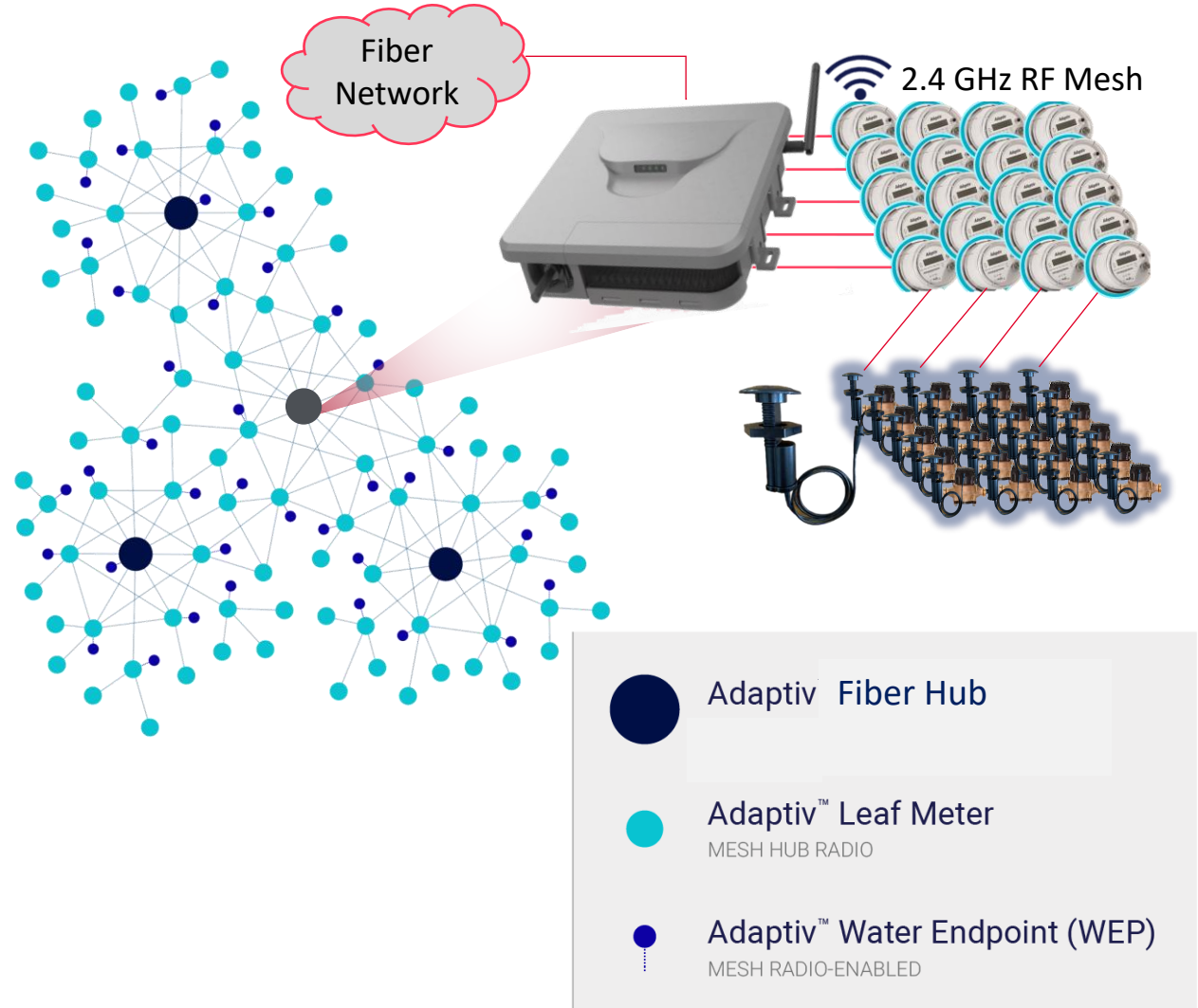
- Introducing late 4th quarter 2023
- The Nighthawk Ethernet HUB product is a self-contained mesh HUB device with a wired Ethernet uplink.
  - Fiber hub is Adaptiv compatible – uses same Synapse mesh module
  - Acts as a collector for multiple devices
  - Technically an infrastructure device
- “Fiber” is used because the initial product offering has been designed to work with customer deployed PON networks
  - With further development, network uplink could be connected to any copper Ethernet interface
  - Circuitry included to support cellular based version (replaces PON) – reduces operating costs (less cellular outtakes)
- Customer assisted testing and validation ongoing



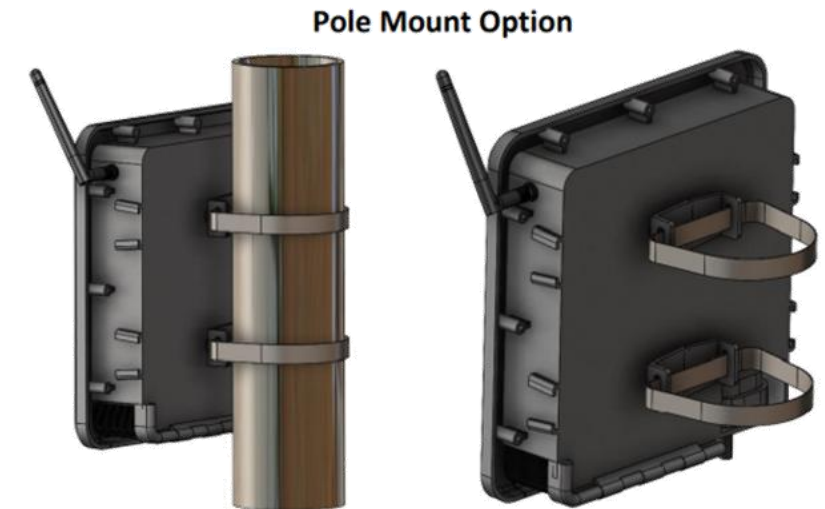


# ADAPTIV™ | ONE HUB TO MANY LEAFS

- Scalable, self-healing, self-configuring RF Mesh network
- Utilize High bandwidth Fiber backhaul
  - One HUB per cluster of greater than 20 LEAF devices – electric and water
  - LEAF devices provide up to 4 hops to maximize coverage
- Built-in security and redundancy
- Water interval data and leak detection with exceptional battery life
- Simple installation and maintenance



- Ideal for utilities who have mostly fiber throughout service territory
  - Federal government incentivizing rural coop fiber to the home
  - Utilities looking for applications to use the deployed fiber
- Allows for network performance tuning
  - Mounting on a pole improves device connectivity – increased RF range
  - Allow stranded devices network access
- To be confirmed in validation testing:
  - Connect > 20 devices via mesh
  - Height is our friend
  - Standard hub averages up to 10-20 leaf devices
  - Maximum hub capacity 150 leafs

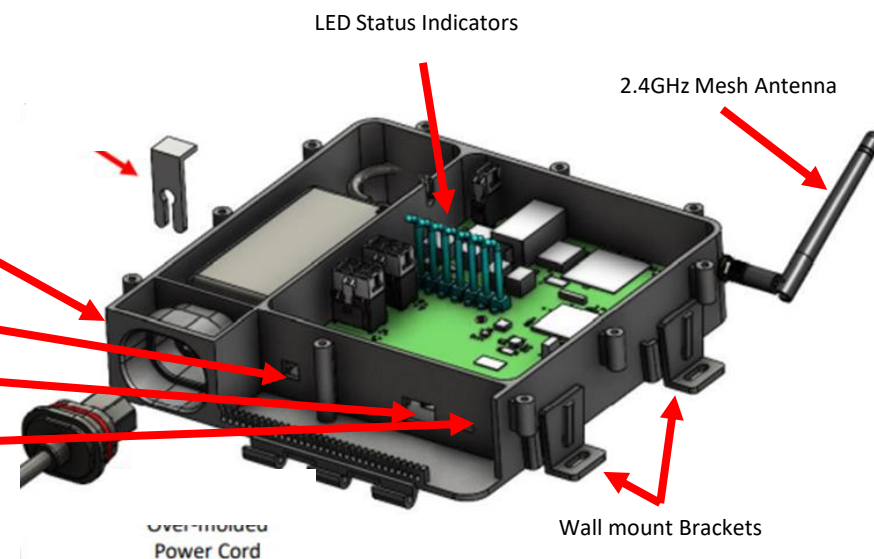




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# FIBER HUB FEATURES

- 120/240 VAC power input
  - Locking power cord
- Size: 7" x 6" x 2.5"
  - Wall or Pole mounting
- Operating Temp: -20C / +65C
- External I/O's:
  - 12 VDC output for downstream devices (optional)
  - RJ-45 sealed connector – 100Base-TX
  - USB-C sealed Terminal Access Port for configuration, diagnostics, and Synapse script upgrades
- LED Status Indicators for power, network uplink, and alarm status
- Microprocessor based to support multiple peripherals
  - ST Micro STM32F767ZIT6
  - Processor firmware OTA upgradable



- Advanced Outage Management power fail detection
  - Configurable blink and sustained outage event thresholds, event logging and data upload
- Rechargeable Battery Backup of 10 minutes to allow for last gasp transmissions
  - Powers internal circuitry only
- Supports OTA firmware upgrades to associated mesh devices
- Robust end to end security and encryption





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# DIRECTCONNECT

**Compatible with all data acquisition software that supports TCP/IP connections**

- Introducing Nighthawk DirectConnect TCP/IP connectivity on the Aclara kV2c mid second quarter 2023
  - Connects directly to the meter's C12.19 data structure
- Connects directly with **Itron MV-90**, **Aclara MeterMate**, **Trilliant PrimeRead**, or **Trilliant UnitySuite** data acquisition software
- Robust, secure, and efficient bidirectional message delivery mechanism
- Utilizes same proven LTE hardware as Adaptiv HUB solutions (less RF mesh module)
  - Cellular devices only – not compatible with Leaf (mesh) meters
- In final testing now
  - Full data retrieval
  - Features such as last gasp, modem configuration and firmware update supported
  - Can use MeterMate to update meter firmware and configuration
  - Compatible with Nighthawk kV2c meters – full meter functions supported
    - Itron Poly to follow late 2023/early 2024
  - Currently supported on Verizon or AT&T





- Does not require any middleware
  - Stand alone solution that does not require Adaptiv HES or other Adaptiv endpoints
- No recurring fees from Nighthawk. Utilize existing utility private contract with AT&T or Verizon
  - Customer provides SIMs
  - Other carriers can be supported
    - Other carriers can be supported with purchase commitments
    - Requires testing and certification
- Warranty Term: 1 year





## Radio Performance

<i>protocols</i>	• TCP/IP
<i>modulation</i>	OFDM (Orthogonal Frequency Division Multiplex)
<i>data rate</i>	LTE Cat-1 (5 Mbps ↑, 10 Mbps ↓)
<i>frequency band</i>	LTE Bands 2, 4, and 12 or 13
<i>transmit EIRP</i>	+20 dBm (including antenna gain)
<i>sensitivity</i>	-103 dBm (@ 1% PER; incl. antenna gain)

## Power, Physical, & Environmental

<i>burden (including module)</i>	<ul style="list-style-type: none"> <li>• 120 V: 1.3 W      • 277 V: 1.7 W</li> <li>• 240 V: 1.6 W      • 480 V: 2.4 W</li> </ul>
<i>S-Base</i>	<ul style="list-style-type: none"> <li>• 6.95"/17.65 cm (diam). x 4.38"/11.11 cm (D)</li> <li>• 4 lbs / 1.8 kg net</li> </ul>
<i>temperature</i>	-22° F / -30° C to +158° F / +70° C
<i>humidity</i>	5 to 95% non-condensing

## DirectConnect Functionality

<i>connectivity</i>	AT&T or Verizon LTE cellular
<i>security</i>	ANSI C12.22 128-bit AES/EAX' (combined encryption/authentication)
<i>memory</i>	40 kB
<i>clock synch</i>	to LTE network
<i>firmware</i>	over-the-air upgradable
<i>power outage &amp; restoration reporting</i>	aggregated real-time reporting

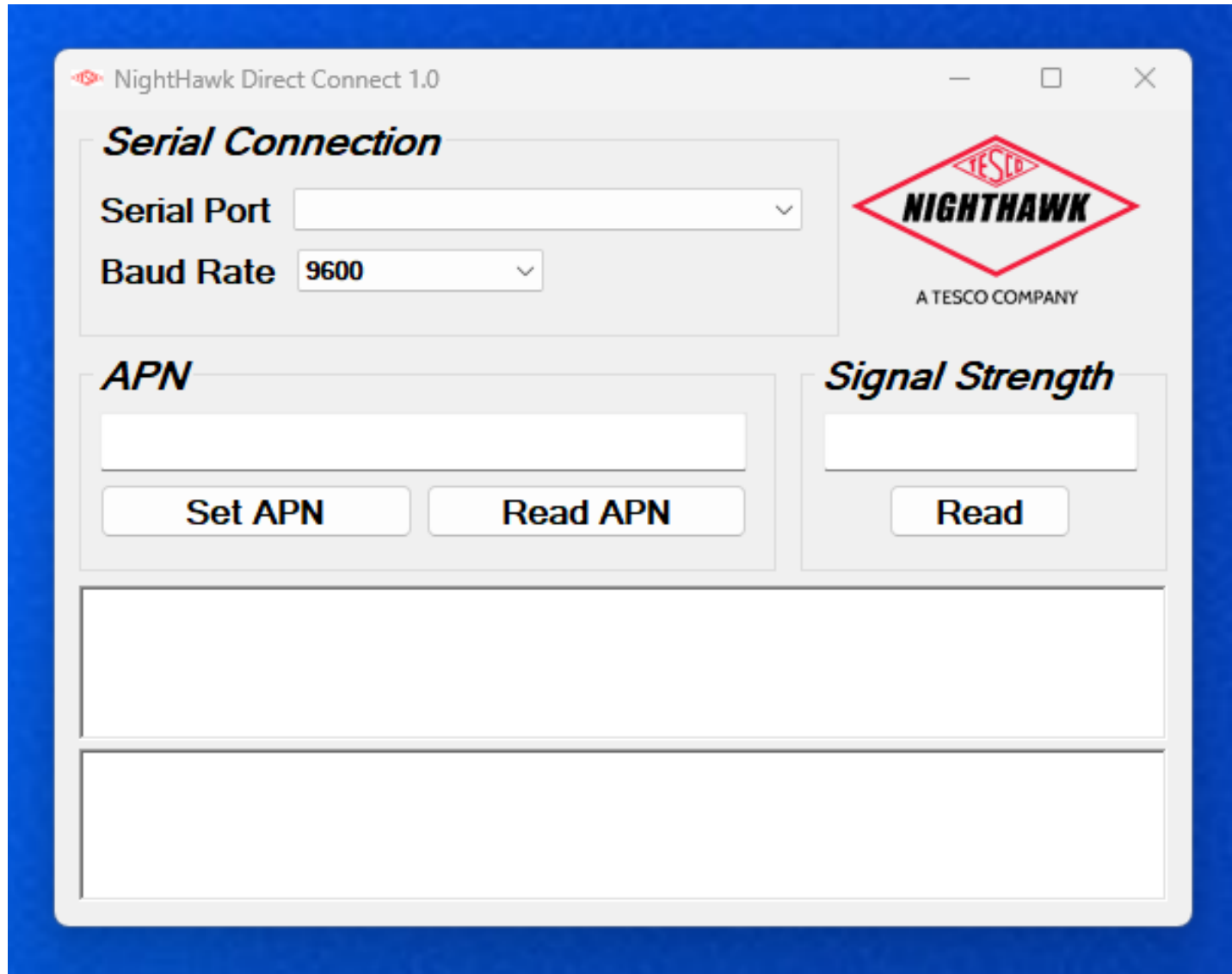
## Compliance

<i>radio emissions</i>	<ul style="list-style-type: none"> <li>• FCC Part 15 Class A</li> <li>• Industry Canada ICES-003 Class A</li> </ul>
<i>device IDs</i>	<ul style="list-style-type: none"> <li>• FCC ID: RI7LE910NAV2</li> <li>• IC ID: 5131A-LE910NAV2</li> </ul>
<i>safety</i>	<ul style="list-style-type: none"> <li>• ANSI C37.90.1</li> <li>• ANSI C62.41</li> </ul>
<i>metrology</i>	<ul style="list-style-type: none"> <li>• ANSI C12.1</li> <li>• ANSI C12.18</li> <li>• ANSI C12.19</li> <li>• ANSI C12.20</li> <li>• ANSI C12.21</li> </ul>

Please Take a Few  
Minutes To Provide  
Feedback About The  
Course & Instructor

Track 4 - Cellular Metering  
Solutions for MV-90 and Fiber  
72125 1:00PM Jon Scott





The screenshot shows a software window titled "NightHawk Direct Connect 1.0". The window contains several configuration sections:

- Serial Connection:** Includes a "Serial Port" dropdown menu and a "Baud Rate" dropdown menu set to "9600".
- APN:** A text input field with two buttons below it: "Set APN" and "Read APN".
- Signal Strength:** A text input field with a "Read" button below it.
- TESCO NIGHTHAWK A TESCO COMPANY:** A logo consisting of a red diamond shape with "TESCO" inside and "NIGHTHAWK" below it, with "A TESCO COMPANY" written underneath.
- Output Area:** Two large, empty rectangular boxes at the bottom of the window, likely for displaying data or logs.