



THE EASTERN SPECIALTY COMPANY

NEW METERING QUESTIONS AND SOLUTIONS



Prepared by Tom Lawton, TESCO

For North Carolina Electric Meter School



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WHO ARE WE?

- About TESCO
 - 118 years in electric utility metering products and service.
 - We are a US Manufacturer– except for Canada where we manufacture there for our Canadian customer.
 - We had already embarked on a vertical integration plan before the pandemic and redoubled this effort in light of the global supply chain woes
 - Virtually every ANSI meter user in North America and the Pacific Rim is our customer
 - As a company our Mission is to become the primary outside metering resource for all of our Electric Utility customers.
 - We want to hear about your challenges – new and old



AMI | ADVANCED METERING

- EVSE
- 5G
- New Services up the pole
- And what will these mean to a meter service department?
 - Metering accuracy?
 - Power distribution?





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AMI | ADVANCED METERING

- What will be different from AMI 1.0
 - Rip and replace?
 - Manufacturer owned RF?
 - Only RF?
 - Amount and frequency of data?





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SUPPLY CHAIN

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- How can we all partner with our vendors and our customers?
- Who are the right folks to partner with?
- What about plan B and C and D?





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THANK YOU

PROUD NEW OWNER OF



NIGHTHAWKCONTROL.COM

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